

# **ArcelorMittal Commercial Denmark ApS**

Artillerivej 90, st.

2300 Copenhagen S

CVR No. 10090067

## **Annual report 2018**

The annual report was presented and adopted at the annual general meeting of the Company on 17 June 2019

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Ane Margrethe Bukh Madsen  
Chairman

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## ArcelorMittal Commercial Denmark ApS

### Company details

<b>Company</b>	ArcelorMittal Commercial Denmark ApS Artillerivej 90, st. 2300 Copenhagen S
CVR No.	10090067
Date of formation	18 June 2002
Registered office	Copenhagen
Financial year	1 January 2018 - 31 December 2018
<b>Executive Board</b>	Ane Margrethe Bukh Madsen, CEO Alex Mørch-Petersen, CEO
<b>Auditors</b>	BDO Statsautoriseret Revisionsaktieselskab Havneholmen 29 1561 København V Central Business Registration No.: 20222670

## **Management's statement**

Today, Management has considered and adopted the Annual Report of ArcelorMittal Commercial Denmark ApS for the financial year 1 January 2018 - 31 December 2018.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the assets, liabilities and financial position of the Company at 31 December 2018 and of the results of the Company's operations for the financial year 1 January 2018 - 31 December 2018.

We recommend the general meeting to opt out of audit for the annual report for 1. January - 31. december 2019. The board of executives consider the conditions for opting out of audit to be fulfilled.

We recommend that the annual report be adopted at the Annual General Meeting.

Copenhagen, 17 June 2019

### **Executive Board**

Ane Margrethe Bukh Madsen  
CEO

Alex Mørch-Petersen  
CEO

## **Independent Auditor's Report**

**To the shareholders of ArcelorMittal Commercial Denmark ApS**

### **REPORT ON EXTENDED REVIEW OF THE FINANCIAL STATEMENTS**

We have performed an extended review of the Financial Statements of ArcelorMittal Commercial Denmark ApS for the financial year 1 January 31 December 2018, which comprise income statement, balance sheet, notes and a summary of significant accounting policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act. This responsibility includes maintaining the internal control as management determines is necessary to enable preparation of Financial Statements free from material misstatements, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on the Financial Statements. We have conducted our extended review in accordance with the Danish standard on reports relating to small entities issued by the Danish Business Authority and FSR Danish Auditors' standard on extended review of financial statements prepared in accordance with the Danish Financial Statements Act.

This standard requires that we comply with the Danish State Authorised Public Accountants Act and FSR Danish Auditors' ethical requirements and plan and perform procedures to obtain limited assurance of our opinion on the Financial Statements and perform specially required supplementary procedures to obtain further assurance of our opinion.

An extended review comprises procedures consisting primarily of questions to management and, where appropriate, other members of staff, analytical procedures and the specifically required supplementary procedures, and an assessment of the evidence obtained.

The scope of work performed in an extended review is less than that of an audit and, accordingly, we do not express an audit opinion on the Financial Statements.

#### **Opinion**

Based on the work performed, it is our opinion that the Financial Statements give a true and fair view of the company's financial position at 31 December 2018 and of the results of the company's operations for the financial year 1 January 2018 - 31 December 2018 in accordance with the Danish Financial Statements Act.

## Independent Auditor's Report

### REPORTS ACCORDING TO OTHER LEGISLATION AND REGULATIONS

#### Statement on Management's Review

Management is responsible for the Management's Review.

Our opinion on the financial statements does not cover the Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our extended review of the Financial Statements it is our responsibility to read the Management's Review and to consider whether the Management's Review is significantly inconsistent with the Financial Statements or our knowledge obtained in connection with the extended review or in any other way seems to contain material misstatement.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of Management's Review.

Copenhagen, 17 June 2019

#### **BDO**

**Statsautoriseret Revisionsaktieselskab**

CVR-no. 20222670

Iben Larsen

State Authorised Public Accountant

mne34474

## Management's Review

### **The Company's principal activities**

The Company's primary activity consists of agency trade with the Parent's products. The products comprise products of steel sold to the industry.

### **Development in activities and financial matters**

The Company's Income Statement of the financial year 1 January 2018 - 31 December 2018 shows a result of DKK 1.167.699 and the Balance Sheet at 31 December 2018 a balance sheet total of DKK 3.344.699 and an equity of DKK 1.832.408.

## Income Statement

	Note	2018 kr.	2017 kr.
Revenue		10.407.536	10.660.896
Other operating income		39.192	39.256
Other external expenses		-1.784.574	-1.988.863
<b>Gross result</b>		<b>8.662.154</b>	<b>8.711.289</b>
Staff costs	1	-7.441.897	-7.589.572
<b>Profit from ordinary operating activities</b>		<b>1.220.257</b>	<b>1.121.717</b>
Other financial income from group enterprises		1.069	5.424
Other financial income		936	954
Other financial expenses		-1.563	-4.973
<b>Profit from ordinary activities before tax</b>		<b>1.220.699</b>	<b>1.123.122</b>
Tax on profit/loss from ordinary activities	2	-53.000	-30.205
<b>Profit</b>		<b>1.167.699</b>	<b>1.092.917</b>
<b>Proposed distribution of results</b>			
Proposed dividend recognised in equity		0	1.100.000
Retained earnings		1.167.699	-7.083
<b>Distribution of profit</b>		<b>1.167.699</b>	<b>1.092.917</b>



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Balance Sheet as of 31 December

	Note	2018 kr.	2017 kr.
<b>Assets</b>			
Deposits	3	<u>145.020</u>	<u>130.796</u>
<b>Investments</b>		<u><b>145.020</b></u>	<u><b>130.796</b></u>
Receivables from group enterprises		2.786.256	2.485.485
Other receivables		60.240	117.952
Prepayments		2.658	9.144
Deferred tax		<u>212.000</u>	<u>265.000</u>
<b>Receivables</b>		<u><b>3.061.154</b></u>	<u><b>2.877.581</b></u>
<b>Cash and cash equivalents</b>		<u><b>138.525</b></u>	<u><b>372.624</b></u>
<b>Current assets</b>		<u><b>3.199.679</b></u>	<u><b>3.250.205</b></u>
<b>Assets</b>		<u><b>3.344.699</b></u>	<u><b>3.381.001</b></u>

**Balance Sheet as of 31 December**

	Note	2018 kr.	2017 kr.
<b>Liabilities and equity</b>			
Contributed capital		610.000	610.000
Retained earnings		1.222.408	54.710
Proposed dividend recognised in equity		0	1.100.000
<b>Equity</b>		<b>1.832.408</b>	<b>1.764.710</b>
Trade payables		77.756	346.975
Payables to group enterprises		223.158	358.700
Other payables		1.211.377	910.616
<b>Short-term liabilities other than provisions</b>		<b>1.512.291</b>	<b>1.616.291</b>
<b>Liabilities other than provisions within the business</b>		<b>1.512.291</b>	<b>1.616.291</b>
<b>Liabilities and equity</b>		<b>3.344.699</b>	<b>3.381.001</b>
Unrecognised rental and lease commitments	4		
Related parties	5		

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Statement of changes in Equity

	<b>Contributed capital</b>	<b>Retained earnings</b>	<b>Proposed dividend for the financial year</b>	<b>Total</b>
Equity 1 January 2018	610.000	54.710	1.100.000	1.764.710
Dividend paid	0	0	-1.100.000	-1.100.000
Profit (loss)	0	1.167.699	0	1.167.699
<b>Equity 31 December 2018</b>	<b>610.000</b>	<b>1.222.409</b>	<b>0</b>	<b>1.832.409</b>

**Notes**

	<b>2018</b>	<b>2017</b>
<b>1. Staff costs</b>		
Wages and salaries	6.757.256	6.815.320
Pension costs	277.542	186.904
Other social security costs	77.018	72.124
Other staff costs	330.081	515.224
	<u><b>7.441.897</b></u>	<u><b>7.589.572</b></u>
Average number of employees	<u>10</u>	<u>11</u>
<b>2. Tax on profit/loss on ordinary activities</b>		
Change in deferred tax	53.000	33.000
Adjustment to tax previous years	0	-2.795
	<u><b>53.000</b></u>	<u><b>30.205</b></u>
<b>3. Deposits</b>		
Cost at the beginning of the year	130.796	126.500
Additions	14.224	4.296
<b>Cost at the end of the year</b>	<u><b>145.020</b></u>	<u><b>130.796</b></u>
<b>Carrying amount at the end of the year</b>	<u><b>145.020</b></u>	<u><b>130.796</b></u>

**4. Unrecognised rental and lease commitments**

Operational lease contracts on car and rent have been concluded for the years 2019 to 2022 in the amount of DKK 1 471 thousand.

## Notes

### 5. Related parties

The following shareholders are registered in the Company's register of shareholders, who owns 100% of the share capital:

ArcelorMittal Commercial Section SA  
66 Rue de Luxembourg, L-4221 Esch-Sur-Alzette, Luxembourg

The financial statements of ArcelorMittal Commercial Section SA Group are available at:

ArcelorMittal Commercial Section SA  
66 Rue de Luxembourg, L-4221 Esch-Sur-Alzette, Luxembourg

## 7. Accounting policies

### Reporting class

The Annual Report of ArcelorMittal Commercial Denmark ApS for 2018 has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

### Reporting currency

The Annual Report is presented in Danish kroner.

### Recognition and measurement

Income is recognised in the Income Statement as it is earned, including value adjustments of financial assets and liabilities that are measured at fair value or amortised cost. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the Income Statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the Income Statement.

Assets are recognised in the Balance Sheet when it is probable that future economic benefits attributable to the asset will accrue to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the Balance Sheet when it is probable that future economic benefits attributable to the asset will flow out of the Company, and the value of the liability can be measured reliably.

At initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

In connection with recognition and measurement, consideration is given to predictable losses and risks occurring prior to the presentation of the Annual Report, i.e. losses and risks which prove or disprove matters which exist at the balance sheet date.

### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the one in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

### Income statement

#### Revenue

Revenue from commissions etc is calculated according to the cost-plus principle for which reason revenue for the year is attributable to realised expenses plus 0%, 5% or 20%, depending on which group division the expenses concern and, thus, what work the Entity performs for the divisions in question. Revenue is recognised net of VAT and duties related to the sale.

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationary and office supplies, marketing costs, etc.

**Staff costs**

Staff expenses comprise wages, salaries and other pay-related costs, such as sickness benefits for enterprise employees less wage/salary reimbursement, pensions and social security costs.

**Amortisation, depreciation and impairment losses**

Depreciation and impairment losses relating to property, plant and equipment comprise depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of property, plant and equipment.

**Financial income and expenses**

Financial income and expenses are recognised in the Income Statement based on the amounts that concern the financial year. Financial income and expenses include interest revenue and expenses, finance charges in respect of finance leases, realised and unrealised capital gains and losses regarding securities, accounts payable and transactions in foreign currencies, repayment on mortgage loans, and surcharges and allowances under the tax prepayment scheme.

Dividends equity investments are recognised as income in the financial year in which the dividends are declared.

**Tax on net profit for the year**

Tax on net profit/loss for the year comprises current tax on expected taxable income of the year and the year's adjustment of deferred tax less the part of the tax of the year that relates to changes in equity. Current and deferred tax regarding changes in equity is recognised directly in equity.

**Balance sheet**

Tangible assets are measured at cost on initial recognition and subsequently at cost less accumulated depreciation and impairment losses.

The depreciable amount is calculated taking into consideration the residual value of the asset at the end of its useful life, reduced by impairment losses, if any. The depreciation period and the residual value are determined at the date of acquisition. If the residual value exceeds the carrying amount of the asset, depreciation is discontinued.

Cost includes the purchase price and expenses directly related to the acquisition until the time when the asset is ready for use. The cost of self-constructed assets includes costs for materials, components, subcontractors, direct payroll costs and indirect production costs.

The cost of composite asset is disaggregated into components, which are separately depreciated if the useful lives of the individual components differ.

Depreciation is calculated using the straight-line method over the following estimated useful lives of the individual assets and their residual values:

Other fixtures and fittings, tools and equipment:                      4 years

Gains or losses arising from the disposal of property, plant and equipment are determined as the difference between the selling price less selling costs and the carrying amounts at the time of sale. Gains or losses are recognised in the income statement as other operating income or other operating expense.

Property, plant and equipment held under leases and qualifying as finance leases are treated according to the same guidelines as assets owned.

## **ArcelorMittal Commercial Denmark ApS**

### **Receivables**

Receivables are measured at amortised cost which usually corresponds to the nominal value. The value is reduced by write-downs for expected bad debts.

### **Accrued income, assets**

Accrued income recognised in assets comprises prepaid costs regarding subsequent financial years.

### **Cash and cash equivalents**

Cash and cash equivalents comprise cash at bank and in hand as well as short-term securities with a term of less than three months which can be converted directly into cash at bank and in hand and involve only an insignificant risk of value changes.

### **Income tax receivable or payable**

Current tax payable or receivable is recognised in the balance sheet, stated as tax calculated on this year's taxable income, adjusted for prepaid tax.

### **Liabilities**

Other financial liabilities are measured at amortised cost, which usually corresponds to the nominal value.